



**It's not just who you know,  
it's what *they* know.**

For 20 years, Management Alternatives has been the preferred relocation management partner of some of the most respected—and demanding—firms in real estate, architecture, construction, development and facilities management. We have partnered with hundreds of program managers, project managers, developers, facility managers, architects and engineers. The relocation experience leaves a lasting impression (often the final impression) on employees and facility managers. We are frequently cited as a vendor of choice in bid proposals submitted by firms competing for the same projects.

**Partnering with Management Alternatives means you become a single-source provider of relocation and change management solutions.** Combining our expertise, proven systems and resources with your company's core services differentiates your firm or project team from your competitors'. Tapping our relocation, technical and furniture services can greatly improve end-client satisfaction.

Architectural and interior design firms team with Management Alternatives in order to provide furniture inventory, evaluation, reuse planning and furniture project management services. Facility management and consulting firms work with Management Alternatives to add relocation management depth to their staff and to gain single-source, cost-effective churn management resources.

Our proprietary systems reduce disruption to business operations and improve schedule compliance. Management Alternatives' procurement and contract management services provide both risk management and reduced total project cost.

We have successfully relocated more than 300 organizations nationwide—in excess of 20 million square feet—including law firms, laboratories, universities and institutions, corporate headquarters, technology firms, not-for-profit organizations and government and public agencies. Many of these relocations were performed in partnership with firms offering complementary services.

To learn more about how Management Alternatives can work with you to make your next project more successful, visit us online at <http://www.mgmt-alt.com> or contact Reed Stvan, President, at (202) 842-4300 or [ReedS@mgmt-alt.com](mailto:ReedS@mgmt-alt.com) about partnership opportunities.

**Give yourself a hand.**

At Management Alternatives, we tailor our services to the specific needs of each partner. The opportunity to choose from a broad array of services provides you with peace of mind. Partnering with Management Alternatives eliminates the burden of managing the relocation-related aspects of your customer relationship. Because we seamlessly supervise every phase of the process, our partners call us again and again—and we believe it is a big reason their customers call on them.





## P a r t n e r

At Management Alternatives, we respect the role of other professional services firms and customize our offerings to meet our partners' specific needs. Partnering with Management Alternatives extends your service offerings and enables you to respond to client requirements more efficiently.

We offer partners access to services that enable single-source, high-quality delivery of a variety of solutions, including:

- **Relocation Planning and Management**
- **Churn Management**
- **Move Management**
- **Furniture Services**
- **Technical Systems**
- **Orientation and Communications**

Our partnership arrangements are flexible. We can support you in your projects as either the prime or as a subcontractor. We can also enter into a term agreement providing services as needed.

Partner with Management Alternatives to enhance your existing client relationships. Expand your products and services. Gain more control over project outcomes.

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### **Select Partner List**

Ai Architecture  
CarrAmerica  
Cushman & Wakefield  
Einhorn Yaffee Prescott Architecture & Engineering, PC  
Gensler  
Higgins Development Partners, LLC  
The Hillier Group Inc.  
Hines Interests Limited  
HLM Design  
HNTB  
IA, Interior Architects Inc.  
Jones Lang LaSalle  
Leo A. Daly  
LyrixDesign Incorporated  
Mark G. Anderson Consultants  
RTKL Associates Inc.  
Shalom Baranes Architects PC  
SmithGroup  
The Staubach Company  
VOA Associates Incorporated  
Zimmer Management Company